

# LEONARD SLOAN

AND ASSOCIATES, INC

A Stocking & Fulfillment Center

Contract Silk Screened & Embroidery

2720 Manor Way Dallas, Texas 75235

214.350.2440 Fax 214.350.2355 800.749.0717

Customer Service: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com) Art Dept.: [art@leonardsloan.com](mailto:art@leonardsloan.com)

Your Source for Small Quantity Contract Embroidery

## Price List – July 01, 2021

### DIRECT EMBROIDERY PRICE SHEET

Stitch Count	6-23	24-71	72-287	288-599	600 & UP
0-2,999	3.25	2.60	2.25	2.00	1.75
3M - 5,999	4.00	3.25	2.80	2.40	2.10
6M - 8,999	4.75	3.90	3.35	2.80	2.45
9M- 11,999	5.50	4.55	3.90	3.20	2.80
12M- 14,999	6.25	5.20	4.45	3.60	3.15
15M- 17,999	7.00	5.85	5.00	4.00	3.50
18M- 20,999	7.75	6.50	5.55	4.40	3.85
21M- 23,999	9.75	8.50	7.50	6.50	6.00
24M- 26,999	12.00	10.50	9.50	9.00	8.50
27M- 29,999	13.75	12.50	11.50	11.00	10.50
30M- 32,999	15.75	14.50	13.50	13.00	12.50
33M- 35,999	17.75	16.50	15.50	15.00	14.50
36M- 38,999	19.75	18.50	17.50	17.00	16.50
39M- 41,999	21.75	20.50	19.50	19.00	18.50
42M- 44,999	23.75	22.50	21.50	21.00	20.50
45M-47,999	25.75	24.50	23.50	23.00	22.50

Orders less than 6 pieces see next page

*Contract Discharge Screen Printing & Bleachable Embroidery*

# LEONARD SLOAN

AND ASSOCIATES, INC

A Stocking & Fulfillment Center

Contract Silk Screened & Embroidery

2720 Manor Way Dallas, Texas 75235

214.350.2440 Fax 214.350.2355 800.749.0717

Customer Service: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com) Art Dept.: [art@leonardsloan.com](mailto:art@leonardsloan.com)

Your Source for Small Quantity Contract Embroidery

**1-3 Pieces Double the 6-23 piece/price**

**4/5 Pieces use Multiplier of x 1.43 the 6-23 piece/price**

**Metallic Thread** – Add \$.50 per piece per color of metallic on logo under 6,000 stitches... call for quote on large logos

**Special hard to handle items:**

Jackets, Hoodies, Bags, Leather, Vinyl, Visors, Cuffs and Collars + add \$1.00 per piece/ location

**Rush Orders**

**Same Day Service \$100**

1 Day Turn Around \$ 75

2 Day Turn Around \$ 65

3 Day Turn Around \$ 45

**Standard Turn Times: 7-10 working days based on our production schedule.**

Please call your customer service representative for our current embroidery production time.

**Spoilage Allowance of 3% or 3 item per 100 pieces per design/location.**

**Example: Spoilage allowed**

1-100 pieces 3 piece  
101-200 pieces 6 pieces

2 Locations equals 2 pieces

Example: 210 hats x 2 embroidery locations = 420 = spoilage allowed 12 pieces

Appliqueé orders -- add \$ 1.50 for each piece of appliqueé per garment for placement of appliqueé.

**Foam for 3- D Embroidery:** add Hats; \$2.00 application ( includes foam)

**Solvy** for Stitch Enhancement add \$ .20 per garment

**Personalization and Stock Lettering** -- Left Chest or Sleeve Size \$7.50 one time charge to set up file

**First Line** - \$2.00 **Second Line** - \$1.50 **Each Additional Line** - \$1.00

**plus a onetime** set up fee of \$12.50 for multiple line personalization

**Digitizing**

Tape Digitizing \$85.00 up to 8,999 stitches... call for quote on all tapes

*Contract Discharge Screen Printing & Bleachable Embroidery*

# LEONARD SLOAN

AND ASSOCIATES, INC

A Stocking & Fulfillment Center

Contract Silk Screened & Embroidery

2720 Manor Way Dallas, Texas 75235

214.350.2440 Fax 214.350.2355 800.749.0717

Customer Service: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com) Art Dept.: [art@leonardsloan.com](mailto:art@leonardsloan.com)

Your Source for Small Quantity Contract Embroidery

## Customer Supplied Tapes

Tape Editing \$60.00 per hour (\$30.00 Minimum)

\*\*\*SEWOUT CHARGE FOR APPROVAL OF ALL CST = \$30.00

Minimum Lettering 1/8" \*\*\* Hat front maximum height 2 1/4"

## All orders are individually folded

### SERVICE or LABOR PRICE LIST

- \$ .15 -- Per Barb for Hang tags up to 2 per barb
- \$ .15 -- Per Garment for Hanging on Hanger
- \$ .75 -- Per Garment for Heat Press of Finished Appliqué
- \$ .25 -- Per Garment for Pre-packing, Multiple Store Breakdowns, Drop Ships, etc.
- \$ .45 -- Individual Folding
- \$ .75 -- Individual Folding and Bagging (Leonard Sloan & Assoc., Inc. supplies bags)
- \$ .15 -- Individual Stickers on Garments or Bags

\$1.25 -- For Patches in addition to direct embroidery price  
(patch includes material and merrowed border -maximum size 5X5)  
Customer supplies labels, stickers, and hangers for above services

### EMBROIDERY LABOR SET-UP CHARGES: EVERY ORDER / Based on Number of Colors of Embroidery

SUPE 1	\$12.00	SUPE 6	\$22.00	SUPE 11	\$32.00
SUPE 2	\$14.00	SUPE 7	\$24.00	SUPE 12	\$34.00
SUPE 3	\$16.00	SUPE 8	\$26.00	SUPE 13	\$36.00
SUPE 4	\$18.00	SUPE 9	\$28.00		
SUPE 5	\$20.00	SUPE 10	\$30.00		

*Contract Discharge Screen Printing & Bleachable Embroidery*

# LEONARD SLOAN

AND ASSOCIATES, INC

A Stocking & Fulfillment Center

Contract Silk Screened & Embroidery

2720 Manor Way Dallas, Texas 75235

214.350.2440 Fax 214.350.2355 800.749.0717

Customer Service: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com) Art Dept.: [marc@leonardsloan.com](mailto:marc@leonardsloan.com)

---

Your Source for Small Quantity Contract Embroidery

*Contract Discharge Screen Printing & Bleachable Embroidery*