

LEONARD SLOAN

AND ASSOCIATES, INC

A Stocking & Fulfillment Center

Contract Silk Screened & Embroidery

2720 Manor Way Dallas, Texas 75235

214.350.2440 Fax 214.350.2355 800.749.0717

Customer Service: leonard@leonardsloan.com Art Dept.: art@leonardsloan.com

Your Source for Small Quantity Contract Embroidery

Price List – May 01, 2022

DIRECT EMBROIDERY PRICE SHEET

| Stitch Count | 6-23 | 24-71 | 72-287 | 288-599 | 600 & UP |
|--------------|-------|-------|--------|---------|----------|
| 0-2,999 | 3.90 | 3.15 | 2.70 | 2.40 | 2.20 |
| 3M - 5,999 | 4.80 | 3.90 | 3.40 | 2.90 | 2.65 |
| 6M - 8,999 | 5.70 | 4.70 | 4.05 | 3.40 | 3.10 |
| 9M- 11,999 | 6.60 | 5.50 | 4.70 | 3.85 | 3.50 |
| 12M- 14,999 | 7.50 | 6.25 | 5.35 | 4.35 | 3.95 |
| 15M- 17,999 | 8.40 | 7.05 | 6.00 | 4.80 | 4.40 |
| 18M- 20,999 | 9.30 | 7.80 | 6.70 | 5.30 | 4.65 |
| 21M- 23,999 | 11.70 | 10.20 | 9.00 | 7.80 | 7.50 |
| 24M- 26,999 | 14.40 | 12.60 | 11.40 | 10.80 | 10.65 |
| 27M- 29,999 | 16.50 | 15.00 | 13.80 | 13.20 | 12.60 |
| 30M- 32,999 | 18.90 | 17.40 | 16.20 | 15.60 | 15.00 |
| 33M- 35,999 | 21.30 | 19.50 | 19.00 | 18.00 | 17.50 |
| 36M- 38,999 | 23.70 | 22.20 | 21.00 | 20.00 | 19.50 |
| 39M- 41,999 | 26.10 | 24.50 | 23.50 | 22.50 | 22.00 |
| 42M- 44,999 | 28.50 | 27.00 | 26.00 | 25.50 | 25.00 |
| 45M-47,999 | 25.75 | 24.50 | 23.50 | 23.00 | 22.50 |

Orders less than 6 pieces see next page

Contract Discharge Screen Printing & Bleachable Embroidery

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1-3 Pieces Double the 6-23 piece/price

4/5 Pieces use Multiplier of x 1.43 the 6-23 piece/price

Metallic Thread – Add \$.50 per piece per color of metallic on logo under 6,000 stitches... call for quote on large logos

Special hard to handle items:

Jackets, Hoodies, Bags, Leather, Vinyl, Visors, Cuffs and Collars + add \$1.00 per piece/ location

Rush Orders

Same Day Service \$100

1 Day Turn Around \$ 75

2 Day Turn Around \$ 65

3 Day Turn Around \$ 45

Standard Turn Times: 7-10 working days based on our production schedule.

Please call your customer service representative for our current embroidery production time.

Spoilage Allowance of 3% or 3 item per 100 pieces per design/location.

Example: Spoilage allowed

1-100 pieces 3 piece
101-200 pieces 6 pieces

2 Locations equals 2 pieces

Example: 210 hats x 2 embroidery locations = 420 = spoilage allowed 12 pieces

Appliqueé orders -- add \$ 1.50 for each piece of appliqueé per garment for placement of appliqueé.

Foam for 3- D Embroidery: add Hats; \$3.00 application (includes foam)

Solvy for Stitch Enhancement add \$.20 per garment

Personalization and Stock Lettering -- Left Chest or Sleeve Size \$12.50 one time charge to set up

First Line - \$4.00 Second Line - \$2.50 Each Additional Line - \$2.00

plus a onetime set up fee of \$12.50 for multiple line personalization

Digitizing

Tape Digitizing \$85.00 up to 8,999 stitches... call for quote on all tapes

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Customer Supplied Tapes

Tape Editing \$48.50 per hour (\$30.00 Minimum)

***SEWOUT CHARGE FOR APPROVAL OF ALL CST = \$30.00

Minimum Lettering 1/8" *** Hat front maximum height 2 1/4"

All orders are individually folded

SERVICE or LABOR PRICE LIST

\$.20 -- Per Barb for Hang tags up to 2 per barb
\$.20 -- Per Garment for Hanging on Hanger
\$1.25 -- Per Garment for Heat Press of Finished Appliqué
\$.25 -- Per Garment for Pre-packing, Multiple Store Breakdowns, Drop Ships, etc.
\$.65 -- Individual Folding
\$1.05 -- Individual Folding and Bagging (Leonard Sloan & Assoc., Inc. supplies bags)
\$.20 -- Individual Stickers on Garments or Bags

\$1.25 -- For Patches in addition to direct embroidery price
(patch includes material and merrowed border -maximum size 5X5)
Customer supplies labels, stickers, and hangers for above services

EMBROIDERY LABOR SET-UP CHARGES: EVERY ORDER / Based on Number of Colors of Embroidery

| | | | | | |
|--------|---------|---------|---------|---------|---------|
| SUPE 1 | \$12.00 | SUPE 6 | \$22.00 | SUPE 11 | \$32.00 |
| SUPE 2 | \$14.00 | SUPE 7 | \$24.00 | SUPE 12 | \$34.00 |
| SUPE 3 | \$16.00 | SUPE 8 | \$26.00 | SUPE 13 | \$36.00 |
| SUPE 4 | \$18.00 | SUPE 9 | \$28.00 | | |
| SUPE 5 | \$20.00 | SUPE 10 | \$30.00 | | |

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