

# LEONARD SLOAN

AND ASSOCIATES, INC

A Stocking & Fulfillment Center

Contract Silk Screened & Embroidery

2720 Manor Way Dallas, Texas 75235

214.350.2440 Fax 214.350.2355 800.749.0717

Customer Service: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com) Art Dept.: [marc@leonardsloan.com](mailto:marc@leonardsloan.com)

Your Source for Small Quantity Contract Embroidery

## Price List – May 01, 2017

### Contract Embroidery Price Sheet

Stitch Count	6-23	24-71	72-287	288-599	600 & UP
0-2,999	3.00	2.10	1.80	1.60	1.40
3M - 5,999	3.75	2.60	2.25	1.95	1.70
6M - 8,999	4.50	3.15	2.70	2.25	1.95
9M- 11,999	5.25	3.65	3.15	2.55	2.25
12M- 14,999	6.00	4.20	3.55	2.85	2.55
15M- 17,999	6.75	4.70	4.00	3.20	2.80
18M- 20,999	7.50	5.20	4.45	3.55	3.15
21M- 23,999	9.50	6.80	6.00	5.20	4.80
24M- 26,999	11.50	8.40	7.60	7.20	6.80
27M- 29,999	13.50	10.00	9.20	8.80	8.40
30M- 32,999	15.50	14.50	13.50	13.00	12.50
33M- 35,999	17.50	13.20	12.40	12.00	11.60
36M- 38,999	19.50	14.80	14.00	13.60	13.20
39M- 41,999	21.50	16.40	15.60	15.20	14.80
42M- 44,999	23.50	18.00	17.20	16.80	16.40
45M-47,999	25.50	24.50	18.80	18.40	18.00

Orders less than 6 pieces see next page

*Contract Discharge Screen Printing & Bleachable Embroidery*

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**1-3 Pieces Double 6-23 piece price**

**4/5 Pieces use Multiplier of x 1.43 6-23 piece price**

**Metallic Thread** – Add \$.25 per piece per color of metallic on logo under 6,000 stitches... call for quote on large logos

**Special hard to handle items:**

Jackets, Hoodies, Bags, Leather, Vinyl, Visors, Cuffs and Collars + **add \$.75 per piece/ location**

Polar Fleece Blankets + add \$1.75 per piece/ location

**Rush Orders**

**Same Day Service \$100**

1 Day Turn Around \$ 60  
2 Day Turn Around \$ 45  
3 Day Turn Around \$ 25

**Standard Turnaround is 5-10 working days based on our production schedule.** Please call your customer service representative for our current embroidery production time.

**Spoilage Allowance of 3%** or 3 item per 100 pieces per design/location.

**Example: Spoilage allowed**

1-100 pieces 3 piece  
101-200 pieces 6 pieces  
201-300 pieces 9 pieces

**2 Locations equals 2 pieces**

Example: 210 hats x 2 embroidery locations = 420 = spoilage allowed 12 pieces

**Appliqué orders -- add \$ 2.00 for each piece of appliqué** per garment for placement of appliqué. This included the cost of appliqué material.

**Foam for 3- D** look add \$ 1.00 for Left Chest and Hats; \$2.00 for Full Front & Full Back Logos

**Solvay** for Stitch Enhancement add \$ .15 per garment

**Personalization and Stock Lettering** -- Left Chest or Sleeve Size \$6.00 one time charge to set up file

**First Line - \$2.00 Second Line - \$1.50 Each Additional Line - \$1.00**  
**plus a onetime set up fee of \$7.00 for personalization**

**Digitizing**

Tape Digitizing \$85.00 up to 8,999 stitches... call for quote on all tapes

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## Customer Supplied Tapes

Tape Editing \$30.00 per hour (\$30.00 Minimum) \*\*\*SEWOUT CHARGE FOR APPROVAL OF ALL CST = \$30.00\*\*\*  
Tape Set Up for Name Drops \$25.00

**Minimum Lettering 1/8"**  
**Hat front maximum height 2 1/2"**

## All orders are individually folded

### SERVICE or LABOR PRICE LIST

- \$ .37 -- Cut out and Sew in Label
- \$ .50 -- Cut out and Sew All Around Label
- \$ .09 -- Per Barb for Hang tags up to 2 per barb
- \$ .15 -- Per Garment for Hanging on Hanger
- \$ .15 -- Per Garment for Heat Press of Finished Appliqué
- \$ .15 -- Per Garment for Pre-packing, Multiple Store Breakdowns, Drop Ships, etc.
- \$ .25 -- Individual Folding
- \$ .45 -- Individual Folding and Bagging (Leonard Sloan & Assoc., Inc. supplies bags)
- \$ .08 -- Individual Stickers on Garments or Bags

\$1.50 -- For Patches in addition to direct embroidery price  
(patch includes material and marrowed border -maximum size 5X5)  
Customer supplies labels, stickers, and hangers for above services  
**Services NOT Available if Leonard Sloan & Assoc., Inc. does not embroider goods**

**Maximum of 15 thread colors per design**

### EMBROIDERY LABOR SET-UP CHARGES: EVERY ORDER / Based on Number of Colors of Embroidery

SUPE 1	\$10.00	SUPE 6	\$20.00	SUPE 11	\$30.00
SUPE 2	\$12.00	SUPE 7	\$22.00	SUPE 12	\$32.00
SUPE 3	\$14.00	SUPE 8	\$24.00	SUPE 13	\$34.00
SUPE 4	\$16.00	SUPE 9	\$26.00		
SUPE 5	\$18.00	SUPE 10	\$28.00		

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