



AND ASSOCIATES, INC

A Stocking & Fulfillment Center  
Contract Silk Screened & Embroidery  
2720 Manor Way; Dallas, Texas 75235  
Office 214.350.2440 Toll Free 800.749.0717

Customer Service: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com) Art Dept.: [leonard@leonardsloan.com](mailto:leonard@leonardsloan.com)

## Price List – March 01, 2024

### DIRECT EMBROIDERY PRICE SHEET

		GARMENT QUANTITY				
		6-23	24-71	72-287	288- 599	600 & UP
<b>STITCH COUNT</b>	<b>0-2,999</b>	3.90	3.15	2.70	2.40	2.20
	<b>3M- 5,999</b>	4.80	3.90	3.40	2.90	2.65
	<b>6M- 8,999</b>	5.70	4.70	4.05	3.40	3.10
	<b>9M- 11,999</b>	6.60	5.50	4.70	3.85	3.50
	<b>12M- 14,999</b>	7.50	6.25	5.35	4.35	3.95
	<b>15M- 17,999</b>	8.40	7.05	6.00	4.80	4.40
	<b>18M- 20,999</b>	9.30	7.80	6.70	5.30	4.65
	<b>21M- 23,999</b>	11.70	10.20	9.00	7.80	7.50
	<b>24M- 26,999</b>	14.40	12.60	11.40	10.80	10.65
	<b>27M- 29,999</b>	16.50	15.00	13.80	13.20	12.60
	<b>30M- 32,999</b>	18.90	17.40	16.20	15.60	15.00
	<b>33M- 35,999</b>	21.30	19.50	19.00	18.00	17.50
	<b>36M- 38,999</b>	23.70	22.20	21.00	20.00	19.50
	<b>39M- 41,999</b>	26.10	24.50	23.50	22.50	22.00
	<b>42M- 44,999</b>	28.50	27.00	26.00	25.50	25.00
<b>45M- 47,999</b>	25.75	24.50	23.50	23.00	22.50	

For orders less than 6 pieces see the next page

*Contract Waterbased Discharge Screen Printing and Bleachable Embroidery*

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1-5 pieces you double the 6-piece price

Metallic Thread - Add \$.50 per piece per color of metallic ... call for a quote on large stitch counts

#### Special hard-to-handle items:

Jackets, Hoodies, Bags, Leather, Vinyl, Visors, Cuffs, and Collars + add \$1.25 per piece/location

¼ or ½ Zip Garments, Crewneck Sweatshirts + add \$.60 per piece/location

When trims become excessive and add longer run times to sewing a multiplier of x 1.43 will be added to run charges call for a quote

#### RUSH

Same Day Services \$250

The Rush Services Available Upon Approval

- Prices applied only to embroidery charges
- 1-Day 50%
- 2-Day 40%
- 3-Day 30%

Standard Production Time 10-12 working days... call for current times.

Please call your customer service representative for our current embroidery production time.

Spoilage Allowance of 3% = 3 items per 100 pieces per design/location.

Example: 1-100 pieces = 3 pieces

Two locations on an item are priced as two embroidery charges... client cannot add two locations for extended prices.

Appliqué Orders: + add \$1.50 for each piece of appliqué per garment for placement of appliqué.

Foam for 3-D Embroidery on hats: \$3.00 application (which includes the foam) + add the cost of the hat

Solvey for Stitch Enhancement: + add \$.20 per garment

Personalized and Stock Lettering: Left Chest or Sleeve Size \$12.50 one-time charge to set up file

- First Line: \$5.00
- Second Line: \$3.00
- Each Additional Line: \$2.50

PLUS, a one-time set up fee of \$17.50 for multiple-line personalization

#### Digitizing

Tape Digitizing \$85.00 up to 8,999 stitches... call for a quote on all tapes

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## CUSTOMER SUPPLIED TAPES

Tape Editing \$75.00 per hour (\$37.50 Minimum)

**\*\*\* SEWOUT CHARGE FOR APPROVAL OF ALL CUSTOMER SUPPLIED TAPES = \$30.00 \*\*\***

**Minimum Lettering Height 1/8" \*\*\* Hat Front Maximum Height 2 1/4"**

## ALL ORDERS ARE INDIVIDUALLY FOLDED

### SERVICE OR LABOR PRICE LIST

- \$ .25 - PRICE TICKETING OR TAGGING
- \$ .40 - FOR INSERTING CUSTOMER SUPPLIED HANGERS PER GARMENT
- \$1.50 - PER GARMENT FOR HEAT PRESS OF FINISHED APPLIQUE
- \$ .25 - SORTING FEE PER GARMENT
- \$ .20 - INDIVIDUAL STICKERS ON GARMENTS OR BAGS
- \$1.25 - FOR PATCHES IN ADDITION TO DIRECT EMBROIDERY PRICE (PATCH INCLUDES MATERIAL AND MERROWED BORDER - MAXIMUM SIZE 5x5)
- \$1.00 - Remove Retail packaging for reuse and the same cost applies to reinserting the item back into the packaging (plastic retail bagging, etc.)

**CUSTOMER SUPPLIES LABELS, STICKERS, AND HANGERS FOR ABOVE SERVICES**

### EMBROIDERY LABOR SET-UP CHARGES

CHARGES ON EVERY ORDER / BASED ON THE NUMBER OF COLORS OF EMBROIDERY

<b>SUPE 1</b>	<b>\$12.00</b>	<b>SUPE 6</b>	<b>\$22.00</b>	<b>SUPE 11</b>	<b>\$32.00</b>
<b>SUPE 2</b>	<b>\$14.00</b>	<b>SUPE 7</b>	<b>\$24.00</b>	<b>SUPE 12</b>	<b>\$34.00</b>
<b>SUPE 3</b>	<b>\$16.00</b>	<b>SUPE 8</b>	<b>\$26.00</b>	<b>SUPE 13</b>	<b>\$36.00</b>
<b>SUPE 4</b>	<b>\$18.00</b>	<b>SUPE 9</b>	<b>\$28.00</b>	<b>SUPE 14</b>	<b>\$38.00</b>
<b>SUPE 5</b>	<b>\$20.00</b>	<b>SUPE 10</b>	<b>\$30.00</b>	<b>SUPE 15</b>	<b>\$40.00</b>

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